

MIDDLESEA VALLETTA LIFE  
ASSURANCE COMPANY LIMITED

Annual Report and Consolidated Financial Statements  
31 December 2002

MIDDLESEA VALLETTA LIFE ASSURANCE COMPANY LIMITED  
Annual Report and Consolidated Financial Statements for the year ended 31 December 2002

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## **Directors' report**

The directors present their report and the audited financial statements for the year ended 31 December 2002.

## **Principal activities**

The Company is licensed to carry on long term business of insurance under the Maltese Insurance Business Act, 1998. The Group is also authorised to provide investment services in terms of the Investment Services Act, 1994.

## **Review of the business**

During the year under review a gross premium income of Lm19m was registered, a fall of 14% from the previous year. During 2002 the Company had stopped writing single premium policies for a period of time until a new single premium product was launched, and this was the main reason for the drop in premium income. The life fund has increased by 18% from Lm80.8m to Lm95.4m. The value of in-force business has also increased over the period from Lm9.5m to Lm10.79m. Total assets have increased by 17% from Lm98.4m at 31 December 2001 to Lm115.4m at 31 December 2002. The company incurred significant unrealised investment losses on both the local and on international capital markets. The losses were however lower than those incurred the previous year. Despite these losses, the Group generated a profit after tax of Lm490,312 (2001: Lm300,253). The directors expect that the present level of activity will be sustained in the foreseeable future.

## **Results and dividends**

The consolidated profit and loss account is set out on page 6. The directors do not recommend the payment of dividend.

## **Directors**

The directors of the Company who held office during the year were:

J. F. X. Zahra B.A. (Hons) Econ., M.A. Econ., M.C.I.M., M.M.R.S. (Chairman)  
M.C. Grech (Deputy Chairman and C.E.O.)  
T. Depasquale (appointed on 1 October 2002)  
E. Ellul  
Mario Grima DIP.M.S., M.B.A. (Henley), M.I.M.  
R. Lenhard Dipl. Math  
J. M. Rizzo A.C.I.I., A.I.D.P.M., A.M.I.A.P.  
N. Silby B.Sc., F.I.A.  
F. Xerri De Caro A.C.I.B. (resigned on 1 October 2002)

## **Directors' report** – continued

### **Directors** – continued

According to the Company's Articles of Association those members or group of members holding at least 10% of the total voting rights have the right to appoint a director. Every member or group of members holding at least an additional 13% of the total voting rights are entitled to appoint an additional director for every 13% holding.

Unless appointed for a longer or shorter period, or unless they resign or are earlier removed, directors hold office for a period of one year, provided that no appointment may be made for a period exceeding three years.

### **Actuaries**

The Company's approved actuary is Mr. Martin Muir, M.A., F.I.A., a partner of Watson Wyatt Partners.

### **Auditors**

The auditors PricewaterhouseCoopers have intimated their willingness to continue in office.

On behalf of the board

J. F. X. Zahra  
Chairman

M. C. Grech  
Deputy Chairman and C.E.O.

Middle Sea House  
Floriana,  
Malta

4 April 2003

## **Statement of directors' responsibilities**

The directors are required by the Maltese Insurance Business Act, 1998 and the Maltese Companies Act, 1995 to prepare financial statements which give a true and fair view of the state of affairs of the Company and the Group as at the end of each financial period and of the profit or loss for that period.

In preparing the financial statements, the directors are responsible for ensuring that:

- ?? appropriate accounting policies have been consistently applied and supported by reasonable and prudent judgements and estimates;
- ?? the financial statements have been drawn up in accordance with International Financial Reporting Standards;
- ?? the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Company and the Group will continue in business as a going concern.

The directors are also responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and the Group and to enable them to ensure that the financial statements comply with the Maltese Insurance Business Act, 1998 and with the Maltese Companies Act, 1995. They are also responsible for ensuring that an appropriate system of internal control is in operation to provide them with reasonable assurance that the assets of the Company and the Group are properly safeguarded and that fraud and other irregularities will be prevented or detected.

## Report of the auditors

To the Members of Middlesea Valletta Life Assurance Company Limited.

We have audited the financial statements on pages 5 to 40. As described in the statement of directors' responsibilities on page 3, these financial statements are the responsibility of the Company's directors. Our responsibility is to form an independent opinion, based on our audit, on these financial statements and to report our opinion to you.

We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group as at 31 December 2002 and of the profit, the changes in equity and the cash flows for the year then ended in accordance with International Financial Reporting Standards and have been properly prepared in accordance with the Maltese Insurance Business Act, 1998 and the Maltese Companies Act, 1995.

**PRICEWATERHOUSECOOPERS** 

167 Merchants Street  
Valletta  
Malta

4 April 2003

## Consolidated profit and loss account

### Technical account – long term business

|                                                                     |       | <b>Group and Company</b> |             |
|---------------------------------------------------------------------|-------|--------------------------|-------------|
|                                                                     |       | <b>2002</b>              | <b>2001</b> |
|                                                                     | Notes | <b>Lm</b>                | <b>Lm</b>   |
| <b>Earned premiums, net of reinsurance</b>                          |       |                          |             |
| Gross premiums written                                              | 1     | <b>18,987,347</b>        | 22,118,579  |
| Outward reinsurance premiums                                        |       | <b>(802,832)</b>         | (616,434)   |
|                                                                     |       | <b>18,184,515</b>        | 21,502,145  |
| <b>Investment income</b>                                            | 2     | <b>4,196,861</b>         | 3,351,270   |
| <b>Share of participating interests' profit before tax</b>          | 2     | <b>80,454</b>            | 38,425      |
| <b>Other technical income, net of reinsurance</b>                   |       | <b>2,415</b>             | 2,721       |
| <b>Total technical income</b>                                       |       | <b>22,464,245</b>        | 24,894,561  |
| <b>Claims incurred, net of reinsurance</b>                          |       |                          |             |
| Claims paid                                                         |       |                          |             |
| - gross amount                                                      |       | <b>2,451,994</b>         | 1,517,064   |
| - reinsurers' share                                                 |       | <b>(302,974)</b>         | (75,205)    |
|                                                                     |       | <b>2,149,020</b>         | 1,441,859   |
| Change in the provision for claims                                  |       |                          |             |
| - gross amount                                                      |       | <b>106,178</b>           | (3,871)     |
| - reinsurers' share                                                 |       | <b>(59,142)</b>          | 1,856       |
|                                                                     |       | <b>47,036</b>            | (2,015)     |
| <b>Claims incurred, net of reinsurance</b>                          |       | <b>2,196,056</b>         | 1,439,844   |
| <b>Change in other technical provisions, net of reinsurance</b>     |       |                          |             |
| Long term business provision, net of reinsurance                    |       |                          |             |
| - gross amount                                                      |       | <b>11,369,440</b>        | 11,604,850  |
| - reinsurers' share                                                 |       | <b>5,704</b>             | (5,614)     |
|                                                                     |       | <b>11,375,144</b>        | 11,599,236  |
| Technical provision for linked liabilities                          |       | <b>(111,629)</b>         | 695,908     |
| <b>Change in other technical provisions, net of reinsurance</b>     |       | <b>11,263,515</b>        | 12,295,144  |
| <b>Bonuses and rebates, net of reinsurance</b>                      | 3     | <b>3,292,088</b>         | 3,333,000   |
| <b>Net operating expenses</b>                                       | 4     | <b>2,055,166</b>         | 2,476,397   |
| <b>Investment expenses and charges</b>                              | 2     | <b>289,915</b>           | 193,449     |
| <b>Unrealised losses on investments</b>                             | 2     | <b>2,843,156</b>         | 3,400,129   |
| <b>Total technical charges</b>                                      |       | <b>21,939,896</b>        | 23,137,963  |
| <b>Tax charge attributable to the long term business</b>            | 7     | <b>(89,880)</b>          | (1,458,030) |
| <b>Balance on the long term business technical account (page 6)</b> |       | <b>434,469</b>           | 298,568     |

## Consolidated profit and loss account Non-technical account

|                                                                     | Notes | <b>Group</b><br>2002<br>Lm | 2001<br>Lm | <b>Company</b><br>2002<br>Lm | 2001<br>Lm |
|---------------------------------------------------------------------|-------|----------------------------|------------|------------------------------|------------|
| <b>Balance on the long term business technical account</b> (page 5) |       | <b>434,469</b>             | 298,568    | <b>434,469</b>               | 298,568    |
| Investment income                                                   | 2     | <b>165,664</b>             | 109,486    | <b>117,552</b>               | 69,388     |
| Unrealised gains on investments                                     | 2     | <b>5,871</b>               | 15,691     | <b>5,871</b>                 | 15,691     |
| Share of group undertaking's (profit)/loss before tax               | 2     | -                          | -          | <b>13,575</b>                | (41,278)   |
| Share of participating interests' profit before tax                 | 2     | <b>903</b>                 | 796        | <b>903</b>                   | 796        |
| Investment expenses and charges                                     | 2     | <b>(15,512)</b>            | (5,036)    | <b>(15,512)</b>              | (5,036)    |
| Other income                                                        |       | <b>108,528</b>             | 108,671    | -                            | -          |
| Other charges                                                       |       | <b>(186,975)</b>           | (232,678)  | <b>(43,910)</b>              | (42,631)   |
| <b>Profit on ordinary activities before tax</b>                     | 5     | <b>512,948</b>             | 295,498    | <b>512,948</b>               | 295,498    |
| Tax on profit on ordinary activities                                | 7     | <b>(22,636)</b>            | 4,755      | <b>(22,636)</b>              | 4,755      |
| <b>Profit for the financial year</b>                                |       | <b>490,312</b>             | 300,253    | <b>490,312</b>               | 300,253    |
| <b>Earnings per share</b>                                           | 9     | <b>7c8</b>                 | 5c6        | <b>7c8</b>                   | 5c6        |

## Statement of total recognised gains and losses

|                                                                        |    | <b>2002</b><br>Lm | 2001<br>Lm | <b>2002</b><br>Lm | 2001<br>Lm |
|------------------------------------------------------------------------|----|-------------------|------------|-------------------|------------|
| Net fair value losses in revaluation reserve, net of deferred taxation | 20 | <b>(42,797)</b>   | (202,852)  | <b>(42,797)</b>   | (202,852)  |
| Increment in value of in-force business                                | 16 | <b>1,290,000</b>  | 630,000    | <b>1,290,000</b>  | 630,000    |
| Profit for the financial year                                          |    | <b>490,312</b>    | 300,253    | <b>490,312</b>    | 300,253    |
| <b>Total recognised gains</b>                                          |    | <b>1,737,515</b>  | 727,401    | <b>1,737,515</b>  | 727,401    |

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## Consolidated balance sheet

|                                                    | Notes | Group              |                   | Company            |                   |
|----------------------------------------------------|-------|--------------------|-------------------|--------------------|-------------------|
|                                                    |       | 2002<br>Lm         | 2001<br>Lm        | 2002<br>Lm         | 2001<br>Lm        |
| <b>ASSETS</b>                                      |       |                    |                   |                    |                   |
| <b>Investments</b>                                 |       |                    |                   |                    |                   |
| Land and buildings – investment property           | 10    | 12,045,743         | 10,823,770        | 12,045,743         | 10,823,770        |
| Investment in group undertaking                    | 11    | -                  | -                 | 204,082            | 200,632           |
| Investments in participating interests             | 12    | 1,847,413          | 366,193           | 1,847,413          | 366,193           |
| Other financial investments                        |       |                    |                   |                    |                   |
| - deposits with banks or credit institutions       | 13    | 9,430,615          | 4,836,801         | 9,430,615          | 4,836,801         |
| - other originated loans and receivables           | 14    | 36,861,979         | 31,113,860        | 36,491,948         | 30,696,262        |
| - available -for-sale                              | 15    | 35,425,834         | 32,977,886        | 35,345,336         | 32,895,551        |
|                                                    |       | <b>95,611,584</b>  | <b>80,118,510</b> | <b>95,365,137</b>  | <b>79,819,209</b> |
| <b>Value of in-force business</b>                  | 16    | <b>10,790,000</b>  | <b>9,500,000</b>  | <b>10,790,000</b>  | <b>9,500,000</b>  |
| <b>Assets held to cover linked liabilities</b>     | 17    | <b>3,104,079</b>   | <b>3,228,633</b>  | <b>3,104,079</b>   | <b>3,228,633</b>  |
| <b>Reinsurers' share of technical provisions</b>   |       |                    |                   |                    |                   |
| Long term business provision                       | 22    | 34,933             | 40,637            | 34,933             | 40,637            |
| Claims outstanding                                 |       | 114,746            | 55,604            | 114,746            | 55,604            |
|                                                    |       | <b>149,679</b>     | <b>96,241</b>     | <b>149,679</b>     | <b>96,241</b>     |
| <b>Debtors</b>                                     |       |                    |                   |                    |                   |
| Debtors arising out of direct insurance operations |       |                    |                   |                    |                   |
| - policyholders                                    |       | 39,992             | 2,003             | 39,992             | 2,003             |
| - intermediaries                                   |       | 175,704            | 235,622           | 175,704            | 235,622           |
| Debtors arising out of reinsurance operations      |       | -                  | 16,000            | -                  | 16,000            |
| Amounts owed by group undertakings                 |       | 821,323            | 877,393           | 1,192,518          | 1,256,701         |
| Indirect taxation                                  |       | 227,908            | 76,123            | 227,908            | 76,123            |
| Taxation recoverable                               |       | 12,812             | 219,711           | 12,618             | 205,315           |
|                                                    |       | <b>1,277,739</b>   | <b>1,426,852</b>  | <b>1,648,740</b>   | <b>1,791,764</b>  |
| <b>Other assets</b>                                |       |                    |                   |                    |                   |
| Tangible assets                                    | 18    | 463,859            | 492,614           | 443,460            | 477,023           |
| Deferred taxation                                  | 23    | 1,105,482          | 33,855            | 1,095,567          | 31,809            |
| Cash at bank and in hand                           |       | 1,542,269          | 1,503,547         | 1,412,220          | 1,450,250         |
| Clients' bank accounts                             |       | 15,086             | 13,579            | -                  | -                 |
|                                                    |       | <b>3,126,696</b>   | <b>2,043,595</b>  | <b>2,951,247</b>   | <b>1,959,082</b>  |
| <b>Prepayments and accrued income</b>              |       |                    |                   |                    |                   |
| Accrued interest and rent                          |       | 1,221,784          | 1,898,627         | 1,203,772          | 1,881,258         |
| Other prepayments and accrued income               |       | 95,207             | 120,521           | 75,452             | 92,589            |
|                                                    |       | <b>1,316,991</b>   | <b>2,019,148</b>  | <b>1,279,224</b>   | <b>1,973,847</b>  |
| <b>Total assets</b>                                |       | <b>115,376,768</b> | <b>98,432,979</b> | <b>115,288,106</b> | <b>98,368,776</b> |

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## Consolidated balance sheet

|                                                      | Notes | Group              |                   | Company            |                   |
|------------------------------------------------------|-------|--------------------|-------------------|--------------------|-------------------|
|                                                      |       | 2002<br>Lm         | 2001<br>Lm        | 2002<br>Lm         | 2001<br>Lm        |
| <b>LIABILITIES</b>                                   |       |                    |                   |                    |                   |
| <b>Capital and reserves</b>                          |       |                    |                   |                    |                   |
| Called up share capital                              | 19    | 6,300,000          | 6,300,000         | 6,300,000          | 6,300,000         |
| Revaluation reserve                                  | 20    | (43,957)           | (1,160)           | (43,957)           | (1,160)           |
| Other reserves                                       | 21    | 8,140,000          | 6,850,000         | 8,140,000          | 6,850,000         |
| Profit and loss account                              |       | 3,255,366          | 2,765,054         | 3,255,366          | 2,765,054         |
| <b>Total shareholders' funds</b>                     |       | <b>17,651,409</b>  | <b>15,913,894</b> | <b>17,651,409</b>  | <b>15,913,894</b> |
| <b>Technical provisions</b>                          |       |                    |                   |                    |                   |
| Long term business provision                         | 22    | 92,433,732         | 77,772,204        | 92,433,732         | 77,772,204        |
| Claims outstanding                                   |       | 351,332            | 245,154           | 351,332            | 245,154           |
|                                                      |       | <b>92,785,064</b>  | <b>78,017,358</b> | <b>92,785,064</b>  | <b>78,017,358</b> |
| <b>Technical provisions for linked liabilities</b>   |       | <b>2,999,279</b>   | <b>3,110,908</b>  | <b>2,999,279</b>   | <b>3,110,908</b>  |
| <b>Provisions for other risks and charges</b>        |       |                    |                   |                    |                   |
| Deferred taxation                                    | 23    | 52,219             | 44,751            | 52,017             | 63,988            |
| <b>Deposits received from reinsurers</b>             |       | <b>16,220</b>      | <b>15,905</b>     | <b>16,220</b>      | <b>15,905</b>     |
| <b>Creditors</b>                                     |       |                    |                   |                    |                   |
| Creditors arising out of direct insurance operations |       | 273,166            | 568,524           | 273,166            | 568,524           |
| Creditors arising out of reinsurance operations      |       | 103,855            | 97,523            | 103,855            | 97,523            |
| Amounts owed to group undertakings                   |       | 65,508             | 67,408            | -                  | -                 |
| Current taxation                                     |       | 1,127,927          | 257,187           | 1,127,927          | 257,187           |
| Other creditors                                      |       | 14,195             | 10,062            | -                  | -                 |
|                                                      |       | <b>1,584,651</b>   | <b>1,000,704</b>  | <b>1,504,948</b>   | <b>923,234</b>    |
| <b>Accruals and deferred income</b>                  |       | <b>287,926</b>     | <b>329,459</b>    | <b>279,169</b>     | <b>323,489</b>    |
| <b>Total liabilities</b>                             |       | <b>115,376,768</b> | <b>98,432,979</b> | <b>115,288,106</b> | <b>98,368,776</b> |

The financial statements on pages 5 to 40 were authorised for issue by the Board on 4 April 2003 and were signed on its behalf by:

J.F.X. Zahra  
Chairman

M.C. Grech  
Deputy Chairman and C.E.O.

MIDDLESEA VALLETTA LIFE ASSURANCE COMPANY LIMITED  
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## Statement of changes in equity

| Group                              | Notes | Share<br>capital<br>Lm | Revaluation<br>reserve<br>Lm | Other<br>reserves<br>Lm | Profit and<br>loss account<br>Lm | Total<br>Lm       |
|------------------------------------|-------|------------------------|------------------------------|-------------------------|----------------------------------|-------------------|
| Balance at 1 January 2001          |       | 5,300,000              | 201,692                      | 6,220,000               | 2,464,801                        | 14,186,493        |
| Available-for-sale investments     |       |                        |                              |                         |                                  |                   |
| - net fair value losses,           |       |                        |                              |                         |                                  |                   |
| net of deferred taxation           | 20    | -                      | (186,951)                    | -                       | -                                | (186,951)         |
| - transfer to net profit on        |       |                        |                              |                         |                                  |                   |
| realisation, net of deferred       |       |                        |                              |                         |                                  |                   |
| taxation                           | 20    | -                      | (15,901)                     | -                       | -                                | (15,901)          |
| Increment in value of in-force     |       |                        |                              |                         |                                  |                   |
| business                           | 21    | -                      | -                            | 630,000                 | -                                | 630,000           |
| Net (losses)/gains not             |       |                        |                              |                         |                                  |                   |
| recognised in profit and loss      |       |                        |                              |                         |                                  |                   |
| account                            |       | -                      | (202,852)                    | 630,000                 | -                                | 427,148           |
| Issue of share capital             | 19    | 1,000,000              | -                            | -                       | -                                | 1,000,000         |
| Profit for the financial year      |       | -                      | -                            | -                       | 300,253                          | 300,253           |
| <b>Balance at 31 December 2001</b> |       | <b>6,300,000</b>       | <b>(1,160)</b>               | <b>6,850,000</b>        | <b>2,765,054</b>                 | <b>15,913,894</b> |
| Balance at 1 January 2002          |       | 6,300,000              | (1,160)                      | 6,850,000               | 2,765,054                        | 15,913,894        |
| Available-for-sale investments     |       |                        |                              |                         |                                  |                   |
| - net fair value losses,           |       |                        |                              |                         |                                  |                   |
| net of deferred taxation           | 20    | -                      | (43,785)                     | -                       | -                                | (43,785)          |
| - transfer to net profit on        |       |                        |                              |                         |                                  |                   |
| realisation, net of deferred       |       |                        |                              |                         |                                  |                   |
| taxation                           | 20    | -                      | 988                          | -                       | -                                | 988               |
| Increment in value of in-force     |       |                        |                              |                         |                                  |                   |
| business                           | 21    | -                      | -                            | 1,290,000               | -                                | 1,290,000         |
| Net (losses)/gains not             |       |                        |                              |                         |                                  |                   |
| recognised in profit and loss      |       |                        |                              |                         |                                  |                   |
| account                            |       | -                      | (42,797)                     | 1,290,000               | -                                | 1,247,203         |
| Profit for the financial year      |       | -                      | -                            | -                       | 490,312                          | 490,312           |
| <b>Balance at 31 December 2002</b> |       | <b>6,300,000</b>       | <b>(43,957)</b>              | <b>8,140,000</b>        | <b>3,255,366</b>                 | <b>17,651,409</b> |

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## Statement of changes in equity

| Company                                                           | Notes | Share capital<br>Lm | Revaluation reserve<br>Lm | Other reserves<br>Lm | Profit and loss account<br>Lm | Total<br>Lm       |
|-------------------------------------------------------------------|-------|---------------------|---------------------------|----------------------|-------------------------------|-------------------|
| Balance at 1 January 2001                                         |       | 5,300,000           | 201,692                   | 6,220,000            | 2,464,801                     | 14,186,493        |
| Available-for-sale investments                                    |       |                     |                           |                      |                               |                   |
| - net fair value losses, net of deferred taxation                 | 20    | -                   | (177,966)                 | -                    | -                             | (177,966)         |
| - transfer to net profit on realisation, net of deferred taxation | 20    | -                   | 788                       | -                    | -                             | 788               |
| Share of group undertaking's reserves                             | 20    | -                   | (25,674)                  | -                    | -                             | (25,674)          |
| Increment in value of in-force business                           | 21    | -                   | -                         | 630,000              | -                             | 630,000           |
| Net (losses)/gains not recognised in profit and loss account      |       | -                   | (202,852)                 | 630,000              | -                             | 427,148           |
| Issue of share capital                                            | 19    | 1,000,000           | -                         | -                    | -                             | 1,000,000         |
| Profit for the financial year                                     |       | -                   | -                         | -                    | 300,253                       | 300,253           |
| <b>Balance at 31 December 2001</b>                                |       | <b>6,300,000</b>    | <b>(1,160)</b>            | <b>6,850,000</b>     | <b>2,765,054</b>              | <b>15,913,894</b> |
| Balance at 1 January 2002                                         |       | 6,300,000           | (1,160)                   | 6,850,000            | 2,765,054                     | 15,913,894        |
| Available-for-sale investments                                    |       |                     |                           |                      |                               |                   |
| - net fair value losses, net of deferred taxation                 | 20    | -                   | (34,260)                  | -                    | -                             | (34,260)          |
| - transfer to net profit on realisation, net of deferred taxation | 20    | -                   | 988                       | -                    | -                             | 988               |
| Share of group undertaking's reserves                             | 20    | -                   | (9,525)                   | -                    | -                             | (9,525)           |
| Increment in value of in-force business                           | 21    | -                   | -                         | 1,290,000            | -                             | 1,290,000         |
| Net (losses)/gains not recognised in profit and loss account      |       | -                   | (42,797)                  | 1,290,000            | -                             | 1,247,203         |
| Profit for the financial year                                     |       | -                   | -                         | -                    | 490,312                       | 490,312           |
| <b>Balance at 31 December 2002</b>                                |       | <b>6,300,000</b>    | <b>(43,957)</b>           | <b>8,140,000</b>     | <b>3,255,366</b>              | <b>17,651,409</b> |

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## Cash flow statement

|                                                       | Notes    | <b>Group</b>        |              | <b>Company</b>      |              |
|-------------------------------------------------------|----------|---------------------|--------------|---------------------|--------------|
|                                                       |          | <b>2002</b>         | 2001         | <b>2002</b>         | 2001         |
|                                                       |          | <b>Lm</b>           | Lm           | <b>Lm</b>           | Lm           |
| <b>Operating activities</b>                           |          |                     |              |                     |              |
| Cash generated from operations                        | 24       | <b>18,666,731</b>   | 20,638,203   | <b>18,645,589</b>   | 20,639,782   |
| Taxation                                              |          | <b>(37,747)</b>     | (11,799)     | <b>(51,949)</b>     | (11,799)     |
| Net cash from operating activities                    |          | <b>18,628,984</b>   | 20,626,404   | <b>18,593,640</b>   | 20,627,983   |
| <b>Investing activities</b>                           |          |                     |              |                     |              |
| Purchase of investment property                       | 10       | <b>(1,007,368)</b>  | (6,610,682)  | <b>(1,007,368)</b>  | (6,610,682)  |
| Acquisition of participating interest                 | 12       | <b>(463,388)</b>    | -            | <b>(463,388)</b>    |              |
| (Increase)/decrease in loan to participating interest | 12       | <b>(43,349)</b>     | 19,750       | <b>(43,349)</b>     | 19,750       |
| Purchase of other financial investments               | 13,14,15 | <b>(22,781,167)</b> | (26,404,651) | <b>(22,694,026)</b> | (26,278,537) |
| Disposal of other financial investments               | 13,14,15 | <b>10,477,896</b>   | 14,346,338   | <b>10,340,160</b>   | 14,238,343   |
| Purchase of assets to cover linked liabilities        | 17       | <b>(805,830)</b>    | (1,297,149)  | <b>(805,830)</b>    | (1,297,149)  |
| Purchase of tangible fixed assets                     | 18       | <b>(135,495)</b>    | (119,949)    | <b>(127,815)</b>    | (105,007)    |
| Net cash used in investing activities                 |          | <b>(14,758,701)</b> | (20,066,343) | <b>(14,801,616)</b> | (20,033,282) |
| <b>Financing activities</b>                           |          |                     |              |                     |              |
| Issue of share capital                                | 19       | -                   | 1,000,000    | -                   | 1,000,000    |
| Dividends paid                                        |          | -                   | (500,000)    | -                   | (500,000)    |
| Net cash from financing activities                    |          | -                   | 500,000      | -                   | 500,000      |
| <b>Movement in cash and cash equivalents</b>          |          | <b>3,870,283</b>    | 1,060,061    | <b>3,792,024</b>    | 1,094,701    |
| <b>Cash and cash equivalents at beginning of year</b> |          | <b>11,229,822</b>   | 10,169,761   | <b>11,162,946</b>   | 10,068,245   |
| <b>Cash and cash equivalents at end of year</b>       | 25       | <b>15,100,105</b>   | 11,229,822   | <b>14,954,970</b>   | 11,162,946   |

## **Accounting policies**

The principal accounting policies adopted in the preparation of these financial statements are set out below.

### **1. Basis of preparation**

These financial statements are prepared in accordance with International Financial Reporting Standards, the Maltese Insurance Business Act, 1998 and the Maltese Companies Act, 1995.

The preparation of financial statements in conformity with International Financial Reporting Standards requires the use of estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from these estimates.

The financial statements are prepared under the historical cost convention, as modified to include the fair valuation of investment property, available-for-sale investments, and the value of in-force business.

### **2. Form and content of the financial statements**

The Maltese Insurance Business Act, 1998 governs the form and content of the financial statements. The Company has followed regulations issued in terms of this Act in the preparation of these financial statements.

### **3. Consolidation**

Subsidiary undertakings, which are those companies in which the Group, directly or indirectly, has an interest of more than one half of the voting rights or otherwise has power to exercise control over the operations, have been consolidated. Subsidiaries are consolidated from the date on which effective control is transferred to the Group and are no longer consolidated from the date of disposal. All intercompany transactions between group companies have been eliminated. Where necessary, accounting policies for subsidiaries have been changed to ensure consistency with the policies adopted by the Group. Separate disclosure is made of minority interests.

A listing of the Group's principal subsidiaries is set out in note 11.

**4. Investments in group undertakings and participating interests**

Investments in group undertakings and participating interests are accounted for by the equity method of accounting. Investments in participating interests are interests over which the Group has between 20% and 50% of the voting rights, and over which the Group exercises significant influence, but which it does not control.

Equity accounting involves recognising in the income statement the share of the group undertakings' and participating interests' profit or loss for the year. The interest in the group undertaking and the participating interests is carried in the balance sheet at an amount that reflects the share of the net assets of the group undertaking and the participating interests and in the case of participating interests, is stated net of negative goodwill arising on their acquisition.

**5. Premiums**

Premiums, including reinsurance premiums, comprise the amounts receivable and payable for the financial year. Unit linked premiums are accounted for when units are created.

**6. Claims**

Maturity claims are charged against revenue when due for payment. Surrenders are accounted for when paid or, if earlier, on the date when the policy ceases to be included within the calculation of the long term business provision and/or the technical provision for linked liabilities. Death claims and all other claims are accounted for when notified.

Claims payable include related internal and external claims handling costs. Reinsurance recoveries are accounted for in the same period as the related claim.

**7. Bonuses**

Bonuses charged to the long term business technical account in a given year comprise:

- (a) new reversionary bonuses declared in respect of that year, and in respect of which a constructive obligation is deemed to exist, which are provided within the calculation of the long term business provision;
- (b) terminal bonuses paid out to policyholders on maturity and included within claims paid.

**8. Leases**

Assets leased out under operating leases are included in investments in land and buildings. Rental income is recognised in the profit and loss account over the period of the lease to which it relates.

## **9. Foreign currencies**

Transactions in foreign currencies have been converted into Maltese lira at the rates of exchange ruling on the date of the transaction. Assets and liabilities denominated in foreign currencies have been translated into Maltese lira at the rates of exchange ruling at the balance sheet date. All resulting differences are taken to the profit and loss account.

Translation differences on debt securities and other monetary financial assets measured at fair value are included in foreign exchange gains and losses. Translation differences on non-monetary items such as equities are reported as part of the fair value gain or loss.

## **10. Land and buildings - investment property**

Freehold and leasehold properties treated as investments principally comprise office and other commercial buildings that are held for long-term rental yields and that are not occupied by the Group. Investment property is treated as a long term investment and is carried at fair value, representing open market value determined annually by external valuers. Maintenance expenses and repairs are recognised as an expense. Changes in fair values are reported in the profit and loss account.

## **11. Other financial investments**

The Group classifies its investments into the following categories:

- (a) Originated loans and receivables are financial assets created by the Group by providing money to debtors, other than those that are originated with the intent to be sold immediately or in the short term. They include, inter alia, securities acquired at original issuance, i.e. directly from the issuer.
- (b) Available-for-sale investments include all securities intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

The directors determine the appropriate classification of investments at the time of purchase and re-evaluate such designation on a regular basis. All purchases and sales of investments are recognised on the trade date, which is the date that the Group commits to purchase or sell the asset. All investments are initially recorded at cost (which includes transaction costs). Available-for-sale investments are subsequently re-measured at fair value. Originated loans and receivables are carried at amortised cost using the effective yield method, less any provision for impairment. Deposits with banks or credit institutions are stated at face value. The fair value of quoted shares and securities and units in unit trusts classified as available for sale is based on quoted market prices at the balance sheet date. Unquoted equities are stated at a directors' valuation, in most cases by reference to the net asset backing of the investee. Unrealised gains and losses arising from changes in the fair value of available-for-sale investments are initially recognised in equity in a fair value reserve, and to the extent that they are attributable to policyholders, are subsequently allocated to the technical profit and loss account. When the investments are disposed or impaired, the related accumulated fair value adjustments in the revaluation reserve are included in the profit and loss account as gains and losses from investment securities.

## **12. Investment return**

Investment return comprises investment income including realised and unrealised investment gains and losses, the amortisation of differences between cost and maturity value of fixed income debt securities carried at amortised cost, and is net of investment expenses, charges and interest.

Dividends are recorded on the date when the shareholder's right to receive payment is established. Interest, rents and expenses are accounted for on an accruals basis. Realised gains and losses on investments are calculated as the difference between net sales proceeds and the original purchase price or amortised value, net of any unrealised gains or losses that have already been recognised in the technical profit and loss account. Unrealised gains and losses on investments represent the difference between the valuation at the balance sheet date and their purchase price or if they have been previously valued, their valuation at the last balance sheet date.

The investment return is apportioned between the technical and non-technical profit and loss accounts on a basis which takes into account that technical provisions are fully backed by investments and that the value of in-force business, fixed assets and working capital are financed in their entirety from shareholders' funds.

## **13. Assets held to cover linked liabilities**

These are investments held for the benefit of policyholders under unit linked life insurances and are accounted for at fair value. Unrealised gains and losses are matched by corresponding changes in the technical provision for linked liabilities in the technical account.

## **14. Value of in-force business**

The value of in-force business is determined by the directors, based on the advice of the Company's approved actuary. The valuation represents the discounted value of projected future transfers to shareholders from policies in force at the year end, after making provision for taxation. In determining this valuation, assumptions relating to future mortality, persistence and levels of expenses are based on experience of the type of business concerned. Gross investment returns assumed vary depending upon the mix of investments held by the Company and expected market conditions. Annual movements in the in-force business valuation are credited or debited to reserves.

## **15. Long term business provision**

The long term business provision is determined by the Company's approved actuary following his annual investigation of the financial condition of the Company's long term business as required under the Maltese Insurance Business Act, 1998. The provision is initially calculated in accordance with the relevant legislation governing the determination of liabilities for the purposes of statutory solvency. The calculation uses a prospective valuation method and makes explicit provision for vested reversionary bonuses. Provision is also made, implicitly or explicitly, for future reversionary bonuses. The valuation is then adjusted for certain items, including the removal of certain contingency and other reserves. In addition, adjustment is made to the long term business provision so as to measure the liabilities on a basis consistent with the adoption of an amortised cost valuation basis for certain corresponding categories of assets.

## **16. Tangible assets**

Tangible fixed assets comprising furniture, fittings and equipment and motor vehicles are initially stated at cost, and are subsequently shown at cost less depreciation. Depreciation is calculated on the straight line method to write off the cost of the assets to their residual values over their estimated useful life as follows:

|                                   |           |
|-----------------------------------|-----------|
|                                   | %         |
| Furniture, fittings and equipment | 10 - 33.3 |
| Motor vehicles                    | 20        |

Gains and losses on disposal of tangible fixed assets are determined by reference to their carrying amount and are taken into account in determining operating profit.

## **17. Intangible – negative goodwill**

Negative goodwill represents the excess of the fair value of the Group's share of the net assets of participating interests acquired at the date of acquisition over the cost of the acquisitions. It is amortised at 4% per annum, representing the remaining weighted average useful life of the identifiable depreciable assets, mainly immovable property, of the companies concerned.

## **18. Deferred taxation**

Deferred income tax is provided using the liability method for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Currently enacted tax rates are used in the determination of deferred income tax.

**18. Deferred taxation - continued**

Deferred tax arising on the re-measurement of available-for-sale investments attributable to shareholders is charged or credited directly to equity, whereas deferred tax arising on the revaluation of investments attributable to policyholders is charged or credited to the technical profit and loss account. Deferred income tax related to fair value re-measurement of investment property is allocated between the technical and non-technical account in a similar manner.

Deferred tax assets are recognised only to the extent that future taxable profit will be available such that realisation of the related tax benefit is probable.

**19. Debtors**

Debtors are carried at anticipated realisable value. An estimate is made for doubtful debtors based on a review of all outstanding amounts at the year end. Bad debts are written off during the year in which they are identified.

**20. Cash and cash equivalents**

For the purposes of the cash flow statement, cash and cash equivalents comprise cash in hand, clients' bank accounts, deposits held at call with banks and time deposits or treasury bills maturing within three months.

**21. Share capital**

Dividends on ordinary shares are recognised in equity in the period in which they are declared.

**22. Borrowing costs**

Interest costs are charged against income without restriction. No borrowing costs have been capitalised.

## Notes to the financial statements

### 1. Segmental analysis

In the opinion of the directors, the Group primarily operates in a single business segment being that of long term insurance business.

#### (i) Gross premiums written

Gross premium income is made up of:

|                               | <b>Group and Company</b> |             |
|-------------------------------|--------------------------|-------------|
|                               | <b>2002</b>              | <b>2001</b> |
|                               | <b>Lm</b>                | <b>Lm</b>   |
| Direct insurance              | <b>18,852,797</b>        | 21,909,091  |
| Reinsurance inwards           | <b>134,550</b>           | 209,488     |
| <b>Gross premiums written</b> | <b>18,987,347</b>        | 22,118,579  |

Direct insurance is further analysed between:

|                   | <b>Periodic premiums</b> |             | <b>Single premiums</b> |             |
|-------------------|--------------------------|-------------|------------------------|-------------|
|                   | <b>2002</b>              | <b>2001</b> | <b>2002</b>            | <b>2001</b> |
|                   | <b>Lm</b>                | <b>Lm</b>   | <b>Lm</b>              | <b>Lm</b>   |
| Non-participating | <b>1,469,143</b>         | 873,374     | -                      | -           |
| Participating     | <b>11,293,159</b>        | 10,650,789  | <b>4,948,540</b>       | 8,939,114   |
| Linked            | <b>1,071,235</b>         | 1,128,244   | <b>70,720</b>          | 317,570     |
|                   | <b>13,833,537</b>        | 12,652,407  | <b>5,019,260</b>       | 9,256,684   |

Gross premiums written by way of direct business of insurance relate to individual business. All long term contracts of insurance are concluded in or from Malta.

#### (ii) Reinsurance balance

The reinsurance balance, which represents the aggregate of all items relating to reinsurance outwards, amounted to a charge of Lm2,018 to the long term business technical account for the year ended 31 December 2002 (2001: a charge of Lm245,626).

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**2. Investment return**

|                                                                                         | <b>Group</b>       |                    | <b>Company</b>     |                    |
|-----------------------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                                                                         | <b>2002</b>        | <b>2001</b>        | <b>2002</b>        | <b>2001</b>        |
|                                                                                         | <b>Lm</b>          | <b>Lm</b>          | <b>Lm</b>          | <b>Lm</b>          |
| <b>Investment income</b>                                                                |                    |                    |                    |                    |
| Share of group undertaking's (profit)/loss before tax                                   | -                  | -                  | 13,575             | (41,278)           |
| Share of participating interests' profit before tax                                     | 81,357             | 39,221             | 81,357             | 39,221             |
| Income from land and buildings – investment property                                    | 784,077            | 424,751            | 784,077            | 424,751            |
| Interest receivable from other investments                                              | 2,963,156          | 2,635,552          | 2,932,780          | 2,601,665          |
| Other income from other investments                                                     | 597,556            | 394,242            | 597,556            | 394,242            |
| Gains on the realisation of investments                                                 | 17,736             | 6,211              | -                  | -                  |
|                                                                                         | <b>4,443,882</b>   | <b>3,499,977</b>   | <b>4,409,345</b>   | <b>3,418,601</b>   |
| <b>Unrealised losses on investments</b>                                                 |                    |                    |                    |                    |
| Fair value gains – investment property                                                  | 214,605            | 773,532            | 214,605            | 773,532            |
| Fair value losses – financial investments                                               | (3,124,253)        | (4,367,733)        | (3,109,428)        | (4,356,702)        |
|                                                                                         | <b>(2,909,648)</b> | <b>(3,594,201)</b> | <b>(2,894,823)</b> | <b>(3,583,170)</b> |
| <b>Investment expenses and charges</b>                                                  |                    |                    |                    |                    |
| Direct operating expenses arising from investment property that generated rental income | 36,697             | 25,110             | 36,697             | 25,110             |
| Other investment management expenses                                                    | 138,975            | 105,577            | 138,975            | 105,577            |
| Losses on the realisation of investments                                                | 129,018            | 67,052             | 129,018            | 67,052             |
| Interest payable                                                                        | 737                | 746                | 737                | 746                |
|                                                                                         | <b>(305,427)</b>   | <b>(198,485)</b>   | <b>(305,427)</b>   | <b>(198,485)</b>   |
| <b>Total investment return</b>                                                          | <b>1,228,807</b>   | <b>(292,709)</b>   | <b>1,209,095</b>   | <b>(363,054)</b>   |
| Apportioned as follows:                                                                 |                    |                    |                    |                    |
| Technical profit and loss account                                                       | 1,144,244          | (203,883)          | 1,144,244          | (203,883)          |
| Non-technical profit and loss account                                                   | 156,926            | 120,937            | 122,389            | 39,561             |
| Revaluation reserve                                                                     | (72,363)           | (209,763)          | (57,538)           | (198,732)          |
|                                                                                         | <b>1,228,807</b>   | <b>(292,709)</b>   | <b>1,209,095</b>   | <b>(363,054)</b>   |

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**3. Bonuses and rebates, net of reinsurance**

The following amounts have been included in the long term business technical account in respect of policyholder bonuses:

|                                                                                         | <b>Group and Company</b> |                  |
|-----------------------------------------------------------------------------------------|--------------------------|------------------|
|                                                                                         | <b>2002</b>              | <b>2001</b>      |
|                                                                                         | <b>Lm</b>                | <b>Lm</b>        |
| Reversionary bonuses declared in the year, included in the long term business provision | <b>3,292,088</b>         | <b>3,333,000</b> |

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**4. Net operating expenses**

|                                                  | <b>Group and Company</b> |                  |
|--------------------------------------------------|--------------------------|------------------|
|                                                  | <b>2002</b>              | <b>2001</b>      |
|                                                  | <b>Lm</b>                | <b>Lm</b>        |
| Acquisition costs                                | <b>1,584,659</b>         | 1,971,621        |
| Administrative expenses                          | <b>914,909</b>           | 796,621          |
| Reinsurance commissions and profit participation | <b>(444,402)</b>         | (291,845)        |
|                                                  | <b>2,055,166</b>         | <b>2,476,397</b> |

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Total commissions for direct business accounted for in the financial year amounted to Lm1,032,339 (2001: Lm1,181,775).

**5. Profit on ordinary activities before tax**

The profit on ordinary activities before tax is stated after charging:

|                                  | <b>Group</b>   |             | <b>Company</b> |             |
|----------------------------------|----------------|-------------|----------------|-------------|
|                                  | <b>2002</b>    | <b>2001</b> | <b>2002</b>    | <b>2001</b> |
|                                  | <b>Lm</b>      | <b>Lm</b>   | <b>Lm</b>      | <b>Lm</b>   |
| Staff costs (note 6)             | <b>384,444</b> | 375,750     | <b>351,187</b> | 329,547     |
| Auditors' remuneration           | <b>9,000</b>   | 9,000       | <b>7,500</b>   | 7,500       |
| Actuarial valuation fees         | <b>99,340</b>  | 89,586      | <b>99,340</b>  | 89,586      |
| Depreciation (note 18)           | <b>164,250</b> | 146,212     | <b>161,378</b> | 145,216     |
| Professional indemnity insurance | <b>23,999</b>  | 21,671      | <b>14,241</b>  | 11,229      |
| Exchange differences             | <b>28,815</b>  | 20,056      | <b>27,854</b>  | 24,409      |

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**6. Staff costs**

|                       | <b>Group</b>   |         | <b>Company</b> |         |
|-----------------------|----------------|---------|----------------|---------|
|                       | <b>2002</b>    | 2001    | <b>2002</b>    | 2001    |
|                       | <b>Lm</b>      | Lm      | <b>Lm</b>      | Lm      |
| Salaries              | <b>361,637</b> | 352,932 | <b>330,964</b> | 310,291 |
| Social security costs | <b>22,807</b>  | 22,818  | <b>20,223</b>  | 19,256  |
|                       | <b>384,444</b> | 375,750 | <b>351,187</b> | 329,547 |

Average number of persons employed by the Group and Company during the year:

|                             | <b>Group</b> |      | <b>Company</b> |      |
|-----------------------------|--------------|------|----------------|------|
|                             | <b>2002</b>  | 2001 | <b>2002</b>    | 2001 |
| Average number of employees | <b>49</b>    | 44   | <b>45</b>      | 39   |

The above employee information for the Company also includes the cost of employees that are recharged to its subsidiary by way of a management charge.

**7. Taxation**

|                                            | <b>Group</b>       |             | <b>Company</b>     |             |
|--------------------------------------------|--------------------|-------------|--------------------|-------------|
|                                            | <b>2002</b>        | 2001        | <b>2002</b>        | 2001        |
|                                            | <b>Lm</b>          | Lm          | <b>Lm</b>          | Lm          |
| Group relief                               | <b>(7,107)</b>     | -           | <b>(23,377)</b>    | -           |
| Deferred taxation credit/(charge)          | <b>1,064,159</b>   | (1,119,955) | <b>1,075,729</b>   | (1,141,238) |
| Current taxation charge                    | <b>(1,115,386)</b> | (299,705)   | <b>(1,115,386)</b> | (299,705)   |
| Share of group undertaking's taxation      | -                  | -           | <b>(600)</b>       | 19,237      |
| Share of participating interests' taxation | <b>(26,733)</b>    | (11,047)    | <b>(26,733)</b>    | (11,047)    |
| Net tax charge                             | <b>(85,067)</b>    | (1,430,707) | <b>(90,367)</b>    | (1,432,753) |
| Apportioned as follows:                    |                    |             |                    |             |
| Technical profit and loss account          | <b>(89,880)</b>    | (1,458,030) | <b>(89,880)</b>    | (1,458,030) |
| Non-technical profit and loss account      | <b>(22,636)</b>    | 4,755       | <b>(22,636)</b>    | 4,755       |
| Revaluation reserve                        | <b>27,449</b>      | 22,568      | <b>22,149</b>      | 20,522      |
|                                            | <b>(85,067)</b>    | (1,430,707) | <b>(90,367)</b>    | (1,432,753) |

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**7. Taxation - continued**

Tax on profit for the year ended 31 December 2002 differs from the theoretical amount that would arise using the basic tax rate as follows:

|                                                | <b>Group and Company</b> |             |
|------------------------------------------------|--------------------------|-------------|
|                                                | <b>2002</b>              | <b>2001</b> |
|                                                | <b>Lm</b>                | <b>Lm</b>   |
| Profit before tax                              | <b>602,828</b>           | 1,753,528   |
| Tax on ordinary profit at 35%                  | <b>210,990</b>           | 613,735     |
| Tax effect of:                                 |                          |             |
| Net (exempt income)/disallowed losses          | <b>(80,641)</b>          | 837,337     |
| Other differences                              | <b>(17,833)</b>          | 2,203       |
| Net tax charged to the profit and loss account | <b>112,516</b>           | 1,453,275   |

**8. Directors' emoluments**

|              | <b>Group</b>  |             | <b>Company</b> |             |
|--------------|---------------|-------------|----------------|-------------|
|              | <b>2002</b>   | <b>2001</b> | <b>2002</b>    | <b>2001</b> |
|              | <b>Lm</b>     | <b>Lm</b>   | <b>Lm</b>      | <b>Lm</b>   |
| Remuneration | <b>25,215</b> | 54,833      | <b>25,215</b>  | 54,833      |
| Fees         | <b>21,000</b> | 22,500      | <b>19,000</b>  | 18,500      |
|              | <b>46,215</b> | 77,333      | <b>44,215</b>  | 73,333      |

The company has paid insurance premiums of Lm8,128 (2001: Lm6,400) in favour of its directors. Furthermore, provisions have been made (Group: 2002 – Lm22,119 and 2001 – Lm nil; Company: 2002 – Lm22,119 and 2001 – Lm nil) in respect of contracted pension obligations.

**9. Earnings per share**

Earnings per share is based on the profit attributable to the shareholders of MiddleSea Valletta Life Assurance Company Limited divided by the weighted average number of shares in issue during the year.

|                                                     | <b>Group</b>      |             | <b>Company</b>    |             |
|-----------------------------------------------------|-------------------|-------------|-------------------|-------------|
|                                                     | <b>2002</b>       | <b>2001</b> | <b>2002</b>       | <b>2001</b> |
|                                                     |                   |             |                   |             |
| Net profit attributable to shareholders             | <b>Lm 490,312</b> | Lm 300,253  | <b>Lm 490,312</b> | Lm 300,253  |
| Weighted average number of ordinary shares in issue | <b>6,300,000</b>  | 5,365,753   | <b>6,300,000</b>  | 5,365,753   |
| Earnings per share                                  | <b>7c8</b>        | 5c6         | <b>7c8</b>        | 5c6         |

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**10. Land and buildings - investment property**

|                                    | <b>Group and Company</b><br>Investment property<br>Lm |
|------------------------------------|-------------------------------------------------------|
| <b>Year ended 31 December 2002</b> |                                                       |
| Opening net book amount            | 10,823,770                                            |
| Additions                          | 1,007,368                                             |
| Gains from changes in fair value   | 214,605                                               |
| Closing net book amount            | <u>12,045,743</u>                                     |
| <b>At 31 December 2002</b>         |                                                       |
| Cost                               | 10,173,815                                            |
| Fair value gains                   | 1,871,928                                             |
| Net book amount                    | <u>12,045,743</u>                                     |
| <b>Year ended 31 December 2001</b> |                                                       |
| Opening net book amount            | 3,439,556                                             |
| Additions                          | 6,610,682                                             |
| Gains from changes in fair value   | 773,532                                               |
| Closing net book amount            | <u>10,823,770</u>                                     |
| <b>At 31 December 2001</b>         |                                                       |
| Cost                               | 9,166,447                                             |
| Fair value gains                   | 1,657,323                                             |
| Net book amount                    | <u>10,823,770</u>                                     |

The investment properties are valued annually on 31 December at fair value comprising open market value by independent professionally qualified valuers.

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**11. Investment in group undertaking**

|                                                   | <b>Company<br/>Lm</b> |
|---------------------------------------------------|-----------------------|
| <b>Year ended 31 December 2002</b>                |                       |
| Opening net book amount                           | 200,632               |
| Share of group undertaking's profits and reserves | 3,450                 |
|                                                   | <hr/>                 |
| Closing net book amount                           | <b>204,082</b>        |
|                                                   | <hr/>                 |
| <b>At 31 December 2002</b>                        |                       |
| Cost                                              | 199,999               |
| Share of group undertaking's profits and reserves | 4,083                 |
|                                                   | <hr/>                 |
| Net book amount                                   | 204,082               |
|                                                   | <hr/>                 |
| <b>Year ended 31 December 2001</b>                |                       |
| Opening net book amount                           | 248,347               |
| Share of group undertaking's profits and reserves | (47,715)              |
|                                                   | <hr/>                 |
| Closing net book amount                           | 200,632               |
|                                                   | <hr/>                 |
| <b>At 31 December 2001</b>                        |                       |
| Cost                                              | 199,999               |
| Share of group undertaking's profits and reserves | 633                   |
|                                                   | <hr/>                 |
| Net book amount                                   | 200,632               |
|                                                   | <hr/>                 |

The group undertaking at 31 December 2002 is shown below:

| <b>Group undertaking</b>   | <b>Registered<br/>office</b>         | <b>Class of<br/>shares held</b> | <b>Percentage<br/>of shares held<br/>2002 &amp; 2001</b> |
|----------------------------|--------------------------------------|---------------------------------|----------------------------------------------------------|
| Growth Investments Limited | Middle Sea House<br>Floriana, VLT 16 | Ordinary shares                 | 100%                                                     |

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**12. Investments in participating interests**

|                                                        | <b>Group and Company</b>         |                                            |                  |
|--------------------------------------------------------|----------------------------------|--------------------------------------------|------------------|
|                                                        | Participating<br>interests<br>Lm | Loan to<br>participating<br>interest<br>Lm | Total<br>Lm      |
| <b>Year ended 31 December 2002</b>                     |                                  |                                            |                  |
| Opening net book amount                                | 31,145                           | 335,048                                    | 366,193          |
| Additions                                              | 463,388                          | 43,349                                     | 506,737          |
| Transfer from available-for-sale investments (note 15) | 949,860                          | -                                          | 949,860          |
| Share of participating interests' results              | 24,623                           | -                                          | 24,623           |
| Closing net book amount                                | <b>1,469,016</b>                 | <b>378,397</b>                             | <b>1,847,413</b> |
| <b>At 31 December 2002</b>                             |                                  |                                            |                  |
| Cost                                                   | 1,413,498                        | 378,397                                    | 1,791,895        |
| Share of participating interests' results              | 55,518                           | -                                          | 55,518           |
| Net book amount                                        | 1,469,016                        | 378,397                                    | 1,847,413        |
| <b>Year ended 31 December 2001</b>                     |                                  |                                            |                  |
| Opening net book amount                                | 2,971                            | 354,798                                    | 357,769          |
| Repayment of loan                                      | -                                | (19,750)                                   | (19,750)         |
| Share of participating interests' results              | 28,174                           | -                                          | 28,174           |
| Closing net book amount                                | 31,145                           | 335,048                                    | 366,193          |
| <b>At 31 December 2001</b>                             |                                  |                                            |                  |
| Cost                                                   | 250                              | 335,048                                    | 335,298          |
| Share of participating interests' results              | 30,895                           | -                                          | 30,895           |
| Net book amount                                        | 31,145                           | 335,048                                    | 366,193          |

The share of results includes Lm8,416 (2001: Lmnil) representing the amortisation credit of negative goodwill in respect of acquisition of participating interests. Investments in participating interests at 31 December 2002 are stated net of negative goodwill of Lm293,901 (2000: Lm nil). This goodwill arose on the acquisition of an additional interest in Plaza Centres plc on 12 April 2002.

The participating interests at 31 December 2002 are shown below:

| Participating interests         | Registered<br>Office                                    | Class of<br>shares held | Percentage<br>of shares held |      |
|---------------------------------|---------------------------------------------------------|-------------------------|------------------------------|------|
|                                 |                                                         |                         | 2002                         | 2001 |
| Church Wharf Properties Limited | Middle Sea House<br>Floriana, VLT 16                    | Ordinary shares         | 50%                          | 50%  |
| Plaza Centres plc               | The Plaza Commercial Centre<br>Bisazza Street<br>Sliema | Ordinary shares         | 22%                          | -    |

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**13. Other financial investments – deposits with banks or credit institutions**

|                                            | <b>Group and Company</b> |             |
|--------------------------------------------|--------------------------|-------------|
|                                            | <b>2002</b>              | <b>2001</b> |
|                                            | <b>Lm</b>                | <b>Lm</b>   |
| Deposits with banks or credit institutions | <b>9,430,615</b>         | 4,836,801   |

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Maturity of deposits with banks or credit institutions:

|                                      | <b>Group and Company</b> |             |
|--------------------------------------|--------------------------|-------------|
|                                      | <b>2002</b>              | <b>2001</b> |
|                                      | <b>Lm</b>                | <b>Lm</b>   |
| Within 3 months                      | <b>2,906,599</b>         | 3,333,364   |
| Within 1 year but exceeding 3 months | <b>4,041,786</b>         | 15,093      |
| Between 1 and 2 years                | <b>2,007,413</b>         | 1,002,497   |
| Between 2 and 5 years                | <b>474,817</b>           | 485,847     |
|                                      | <b>9,430,615</b>         | 4,836,801   |

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The above deposits earn interest as follows:

|                                          | <b>Group and Company</b> |             |
|------------------------------------------|--------------------------|-------------|
|                                          | <b>2002</b>              | <b>2001</b> |
|                                          | <b>Lm</b>                | <b>Lm</b>   |
| At floating rates                        | <b>1,164,787</b>         | 1,324,045   |
| At fixed rates                           | <b>8,265,828</b>         | 3,512,756   |
|                                          | <b>9,430,615</b>         | 4,836,801   |
| Weighted average effective interest rate | <b>4.0%</b>              | 4.6%        |

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#### 14. Other financial investments – originated loans and receivables

##### Group

|                                    | Quoted debt<br>securities and<br>other fixed<br>income<br>securities<br>Lm | Unquoted<br>debt<br>securities<br>Lm | Treasury<br>bills<br>Lm | Long term<br>reinsurance<br>loan<br>Lm | Other<br>loans<br>Lm | Total<br>Lm       |
|------------------------------------|----------------------------------------------------------------------------|--------------------------------------|-------------------------|----------------------------------------|----------------------|-------------------|
| <b>Year ended 31 December 2002</b> |                                                                            |                                      |                         |                                        |                      |                   |
| Opening net book amount            | 20,980,834                                                                 | 602,955                              | 6,379,332               | 2,130,177                              | 1,020,562            | 31,113,860        |
| Additions                          | 1,700,122                                                                  | -                                    | 17,095,756              | 20,663                                 | 124,576              | 18,941,117        |
| Disposals                          | (120,000)                                                                  | -                                    | (12,838,937)            | (50,345)                               | (60,892)             | (13,070,174)      |
| Exchange differences               | (117,453)                                                                  | -                                    | -                       | -                                      | -                    | (117,453)         |
| Amortisation                       | (5,882)                                                                    | 511                                  | -                       | -                                      | -                    | (5,371)           |
| Closing net book amount            | <b>22,437,621</b>                                                          | <b>603,466</b>                       | <b>10,636,151</b>       | <b>2,100,495</b>                       | <b>1,084,246</b>     | <b>36,861,979</b> |
| <b>Year ended 31 December 2001</b> |                                                                            |                                      |                         |                                        |                      |                   |
| Opening net book amount            | 13,771,946                                                                 | 601,933                              | 5,500,000               | 2,109,198                              | 731,218              | 22,714,295        |
| Additions                          | 7,253,235                                                                  | -                                    | 13,249,332              | 20,979                                 | 289,344              | 20,812,890        |
| Disposals                          | (74,537)                                                                   | -                                    | (12,370,000)            | -                                      | -                    | (12,444,537)      |
| Exchange differences               | 36,083                                                                     | -                                    | -                       | -                                      | -                    | 36,083            |
| Amortisation                       | (5,893)                                                                    | 1,022                                | -                       | -                                      | -                    | (4,871)           |
| Closing net book amount            | 20,980,834                                                                 | 602,955                              | 6,379,332               | 2,130,177                              | 1,020,562            | 31,113,860        |

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**14. Other financial investments – originated loans and receivables – continued**

**Company**

|                                    | Quoted debt<br>securities and<br>other fixed<br>income<br>securities<br>Lm | Unquoted<br>debt<br>securities<br>Lm | Treasury<br>bills<br>Lm | Long term<br>reinsurance<br>loan<br>Lm | Other<br>loans<br>Lm | Total<br>Lm       |
|------------------------------------|----------------------------------------------------------------------------|--------------------------------------|-------------------------|----------------------------------------|----------------------|-------------------|
| <b>Year ended 31 December 2002</b> |                                                                            |                                      |                         |                                        |                      |                   |
| Opening net book amount            | 20,563,236                                                                 | 602,955                              | 6,379,332               | 2,130,177                              | 1,020,562            | 30,696,262        |
| Additions                          | 1,625,969                                                                  | -                                    | 17,095,756              | 20,663                                 | 124,576              | 18,866,964        |
| Disposals                          | -                                                                          | -                                    | (12,838,937)            | (50,345)                               | (60,892)             | (12,950,174)      |
| Exchange differences               | (115,733)                                                                  | -                                    | -                       | -                                      | -                    | (115,733)         |
| Amortisation                       | (5,882)                                                                    | 511                                  | -                       | -                                      | -                    | (5,371)           |
| Closing net book amount            | <b>22,067,590</b>                                                          | <b>603,466</b>                       | <b>10,636,151</b>       | <b>2,100,495</b>                       | <b>1,084,246</b>     | <b>36,491,948</b> |
| <b>Year ended 31 December 2001</b> |                                                                            |                                      |                         |                                        |                      |                   |
| Opening net book amount            | 13,402,858                                                                 | 601,933                              | 5,500,000               | 2,109,198                              | 731,218              | 22,345,207        |
| Additions                          | 7,148,235                                                                  | -                                    | 13,249,332              | 20,979                                 | 289,344              | 20,707,890        |
| Disposals                          | (18,047)                                                                   | -                                    | (12,370,000)            | -                                      | -                    | (12,388,047)      |
| Exchange differences               | 36,083                                                                     | -                                    | -                       | -                                      | -                    | 36,083            |
| Amortisation                       | (5,893)                                                                    | 1,022                                | -                       | -                                      | -                    | (4,871)           |
| Closing net book amount            | 20,563,236                                                                 | 602,955                              | 6,379,332               | 2,130,177                              | 1,020,562            | 30,696,262        |

**14. Other financial investments – originated loans and receivables - continued**

The long term reinsurance loan bears interest at 8% per annum and is not subject to fixed terms of repayment.

Loans secured on policies, included in other loans, amounted to Lm1,084,246 as at 31 December 2002 (2001: Lm1,020,562). These bear interest at the rate of 8% per annum.

The above financial assets for the Group and Company include pledged investments amounting to Lm1,173,000 (2001: Lm1,128,000).

Maturity of fixed income debt securities and treasury bills:

|                                          | <b>Group</b>      |            |
|------------------------------------------|-------------------|------------|
|                                          | <b>2002</b>       | 2001       |
|                                          | <b>Lm</b>         | Lm         |
| Within 3 months                          | 10,636,151        | 6,379,332  |
| Between 1 and 2 years                    | 65,400            | -          |
| Between 2 years and 5 years              | 999,466           | 1,042,955  |
| Over 5 years                             | 21,976,221        | 20,540,834 |
|                                          | <b>33,677,238</b> | 27,963,121 |
|                                          |                   |            |
| Weighted average effective interest rate | 5.2%              | 6.3%       |

|                                          | <b>Company</b>    |            |
|------------------------------------------|-------------------|------------|
|                                          | <b>2002</b>       | 2001       |
|                                          | <b>Lm</b>         | Lm         |
| Within 3 months                          | 10,636,151        | 6,379,332  |
| Between 1 and 2 years                    | 65,400            | -          |
| Between 2 years and 5 years              | 999,466           | 1,042,955  |
| Over 5 years                             | 21,606,190        | 20,123,236 |
|                                          | <b>33,307,207</b> | 27,545,523 |
|                                          |                   |            |
| Weighted average effective interest rate | 5.2%              | 6.3%       |

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**15. Other financial investments – available-for-sale**

| <b>Group</b>                                                    | Quoted<br>shares, other<br>variable yield<br>securities and<br>units in unit<br>trusts<br>Lm | Unquoted<br>shares<br>and<br>securities<br>Lm | Quoted debt<br>securities<br>and other<br>fixed<br>income<br>securities<br>Lm | Total<br>Lm       |
|-----------------------------------------------------------------|----------------------------------------------------------------------------------------------|-----------------------------------------------|-------------------------------------------------------------------------------|-------------------|
| <b>Year ended 31 December 2002</b>                              |                                                                                              |                                               |                                                                               |                   |
| Opening net book amount                                         | 18,877,042                                                                                   | 906,780                                       | 13,194,064                                                                    | 32,977,886        |
| Additions                                                       | 8,326,776                                                                                    | 58,848                                        | 7,529,603                                                                     | 15,915,227        |
| Disposals                                                       | (6,132,274)                                                                                  | -                                             | (4,300,976)                                                                   | (10,433,250)      |
| Exchange differences                                            | -                                                                                            | -                                             | 57,919                                                                        | 57,919            |
| Amortisation                                                    | -                                                                                            | -                                             | (25,646)                                                                      | (25,646)          |
| Transfer to investments in participating<br>interests (note 12) | (949,860)                                                                                    | -                                             | -                                                                             | (949,860)         |
| (Losses)/gains from changes in fair value                       | (2,797,294)                                                                                  | (3,524)                                       | 606,949                                                                       | (2,193,869)       |
| Amount released on realisation of<br>investments                | 122,659                                                                                      | -                                             | (45,232)                                                                      | 77,427            |
| Closing net book amount                                         | <b>17,447,049</b>                                                                            | <b>962,104</b>                                | <b>17,016,681</b>                                                             | <b>35,425,834</b> |
| <b>At 31 December 2002</b>                                      |                                                                                              |                                               |                                                                               |                   |
| Cost                                                            | 21,227,099                                                                                   | 844,699                                       | 16,198,871                                                                    | 38,270,669        |
| Fair value (losses)/gains                                       | (3,780,050)                                                                                  | 117,405                                       | 817,810                                                                       | (2,844,835)       |
| Net book amount                                                 | 17,447,049                                                                                   | 962,104                                       | 17,016,681                                                                    | 35,425,834        |
| <b>Year ended 31 December 2001</b>                              |                                                                                              |                                               |                                                                               |                   |
| Opening net book amount                                         | 20,540,797                                                                                   | 775,680                                       | 6,134,774                                                                     | 27,451,251        |
| Additions                                                       | 3,520,550                                                                                    | 192,248                                       | 8,258,295                                                                     | 11,971,093        |
| Disposals                                                       | (1,202,725)                                                                                  | (22,092)                                      | (1,289,063)                                                                   | (2,513,880)       |
| Exchange differences                                            | -                                                                                            | -                                             | (21,499)                                                                      | (21,499)          |
| Amortisation                                                    | -                                                                                            | -                                             | (48,034)                                                                      | (48,034)          |
| (Losses)/gains from changes in fair value                       | (4,035,035)                                                                                  | (39,056)                                      | 178,916                                                                       | (3,895,175)       |
| Amount released on realisation of<br>investments                | 53,455                                                                                       | -                                             | (19,325)                                                                      | 34,130            |
| Closing net book amount                                         | 18,877,042                                                                                   | 906,780                                       | 13,194,064                                                                    | 32,977,886        |
| <b>At 31 December 2001</b>                                      |                                                                                              |                                               |                                                                               |                   |
| Cost                                                            | 19,870,504                                                                                   | 785,851                                       | 12,937,971                                                                    | 33,594,326        |
| Fair value (losses)/gains                                       | (993,462)                                                                                    | 120,929                                       | 256,093                                                                       | (616,440)         |
| Net book amount                                                 | 18,877,042                                                                                   | 906,780                                       | 13,194,064                                                                    | 32,977,886        |

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**15. Other financial investments – available-for-sale - continued**

| <b>Company</b>                                                  | Quoted<br>shares, other<br>variable yield<br>securities and<br>units in unit<br>trusts<br>Lm | Unquoted<br>shares<br>and<br>securities<br>Lm | Quoted debt<br>securities<br>and other<br>fixed income<br>securities<br>Lm | Total<br>Lm       |
|-----------------------------------------------------------------|----------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------------------------------------------|-------------------|
| <b>Year ended 31 December 2002</b>                              |                                                                                              |                                               |                                                                            |                   |
| Opening net book amount                                         | 18,804,707                                                                                   | 906,780                                       | 13,184,064                                                                 | 32,895,551        |
| Additions                                                       | 8,323,944                                                                                    | 58,848                                        | 7,519,447                                                                  | 15,902,239        |
| Disposals                                                       | (6,132,274)                                                                                  | -                                             | (4,300,976)                                                                | (10,433,250)      |
| Exchange differences                                            | -                                                                                            | -                                             | 57,919                                                                     | 57,919            |
| Amortisation                                                    | -                                                                                            | -                                             | (25,646)                                                                   | (25,646)          |
| Transfer to investments in participating<br>interests (note 12) | (949,860)                                                                                    | -                                             | -                                                                          | (949,860)         |
| (Losses)/gains from changes in fair value                       | (2,782,169)                                                                                  | (3,524)                                       | 606,649                                                                    | (2,179,044)       |
| Amount released on realisation of<br>investments                | 122,659                                                                                      | -                                             | (45,232)                                                                   | 77,427            |
| Closing net book amount                                         | <b>17,387,007</b>                                                                            | <b>962,104</b>                                | <b>16,996,225</b>                                                          | <b>35,345,336</b> |
| <b>At 31 December 2002</b>                                      |                                                                                              |                                               |                                                                            |                   |
| Cost                                                            | 21,152,531                                                                                   | 844,699                                       | 16,178,954                                                                 | 38,176,184        |
| Fair value (losses)/gains                                       | (3,765,524)                                                                                  | 117,405                                       | 817,271                                                                    | (2,830,848)       |
| Net book amount                                                 | 17,387,007                                                                                   | 962,104                                       | 16,996,225                                                                 | 35,345,336        |
| <b>Year ended 31 December 2001</b>                              |                                                                                              |                                               |                                                                            |                   |
| Opening net book amount                                         | 20,405,531                                                                                   | 775,680                                       | 6,134,774                                                                  | 27,315,985        |
| Additions                                                       | 3,509,197                                                                                    | 192,248                                       | 8,248,534                                                                  | 11,949,979        |
| Disposals                                                       | (1,156,400)                                                                                  | (22,092)                                      | (1,289,063)                                                                | (2,467,555)       |
| Exchange differences                                            | -                                                                                            | -                                             | (21,499)                                                                   | (21,499)          |
| Amortisation                                                    | -                                                                                            | -                                             | (48,034)                                                                   | (48,034)          |
| (Losses)/gains from changes in fair value                       | (4,023,765)                                                                                  | (39,056)                                      | 178,677                                                                    | (3,884,144)       |
| Amount released on realisation of<br>investments                | 70,144                                                                                       | -                                             | (19,325)                                                                   | 50,819            |
| Closing net book amount                                         | 18,804,707                                                                                   | 906,780                                       | 13,184,064                                                                 | 32,895,551        |
| <b>At 31 December 2001</b>                                      |                                                                                              |                                               |                                                                            |                   |
| Cost                                                            | 19,798,768                                                                                   | 785,851                                       | 12,928,210                                                                 | 33,512,829        |
| Fair value (losses)/gains                                       | (994,061)                                                                                    | 120,929                                       | 255,854                                                                    | (617,278)         |
| Net book amount                                                 | 18,804,707                                                                                   | 906,780                                       | 13,184,064                                                                 | 32,895,551        |

**Maturity of fixed income debt securities:**

|                                          | <b>Group</b>       |                    | <b>Company</b>     |                    |
|------------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                          | <b>2002<br/>Lm</b> | <b>2001<br/>Lm</b> | <b>2002<br/>Lm</b> | <b>2001<br/>Lm</b> |
| Within one year                          | <b>286,568</b>     | 206,682            | <b>286,568</b>     | 206,682            |
| Between 1 and 2 years                    | <b>493,122</b>     | 1,046,886          | <b>493,122</b>     | 1,046,886          |
| Between 2 and 5 years                    | <b>3,067,705</b>   | 1,566,661          | <b>3,067,705</b>   | 1,566,661          |
| Over 5 years                             | <b>13,169,286</b>  | 10,373,835         | <b>13,148,830</b>  | 10,363,835         |
|                                          | <b>17,016,681</b>  | 13,194,064         | <b>16,996,225</b>  | 13,184,064         |
| Weighted average effective interest rate | <b>4.4%</b>        | 6.0%               | <b>4.4%</b>        | 6.0%               |

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**16. Value of in-force business**

|                                                                         | <b>Group and Company</b> |             |
|-------------------------------------------------------------------------|--------------------------|-------------|
|                                                                         | <b>2002</b>              | <b>2001</b> |
|                                                                         | <b>Lm</b>                | <b>Lm</b>   |
| Net book amount at 1 January                                            | <b>9,500,000</b>         | 8,870,000   |
| Increment in value of in-force business, credited to reserves (note 21) | <b>1,290,000</b>         | 630,000     |
| <b>Net book amount at 31 December</b>                                   | <b>10,790,000</b>        | 9,500,000   |

**17. Assets held to cover linked liabilities**

|                                    | <b>Group and Company</b> |
|------------------------------------|--------------------------|
|                                    | <b>Lm</b>                |
| <b>Year ended 31 December 2002</b> |                          |
| Opening net book amount            | 3,228,633                |
| Additions                          | 805,830                  |
| Losses from changes in fair value  | (930,384)                |
| Closing net book amount            | <b>3,104,079</b>         |
| <b>At 31 December 2002</b>         |                          |
| Cost                               | 4,756,387                |
| Fair value losses                  | (1,652,308)              |
| Net book amount                    | <b>3,104,079</b>         |
| <b>Year ended 31 December 2001</b> |                          |
| Opening net book amount            | 2,404,042                |
| Additions                          | 1,297,149                |
| Losses from changes in fair value  | (472,558)                |
| Closing net book amount            | <b>3,228,633</b>         |
| <b>At 31 December 2001</b>         |                          |
| Cost                               | 3,950,557                |
| Fair value losses                  | (721,924)                |
| Net book amount                    | <b>3,228,633</b>         |

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**18. Tangible assets**

| <b>Group</b>                       | Furniture,<br>fittings &<br>equipment<br>Lm | Motor<br>vehicles<br>Lm | Total<br>Lm    |
|------------------------------------|---------------------------------------------|-------------------------|----------------|
| <b>Year ended 31 December 2002</b> |                                             |                         |                |
| Opening net book amount            | 490,563                                     | 2,051                   | 492,614        |
| Additions                          | 135,495                                     | -                       | 135,495        |
| Depreciation charge                | (162,199)                                   | (2,051)                 | (164,250)      |
| Closing net book amount            | <b>463,859</b>                              | <b>-</b>                | <b>463,859</b> |
| <b>At 31 December 2002</b>         |                                             |                         |                |
| Cost                               | 1,015,593                                   | 32,775                  | 1,048,368      |
| Accumulated depreciation           | (551,734)                                   | (32,775)                | (584,509)      |
| Net book amount                    | 463,859                                     | -                       | 463,859        |
| <b>At 31 December 2001</b>         |                                             |                         |                |
| Cost                               | 880,098                                     | 32,775                  | 912,873        |
| Accumulated depreciation           | (389,535)                                   | (30,724)                | (420,259)      |
| Net book amount                    | 490,563                                     | 2,051                   | 492,614        |
| <b>Company</b>                     | Furniture,<br>fittings &<br>equipment<br>Lm | Motor<br>vehicles<br>Lm | Total<br>Lm    |
| <b>Year ended 31 December 2002</b> |                                             |                         |                |
| Opening net book amount            | 474,972                                     | 2,051                   | 477,023        |
| Additions                          | 127,815                                     | -                       | 127,815        |
| Depreciation charge                | (159,327)                                   | (2,051)                 | (161,378)      |
| Closing net book amount            | <b>443,460</b>                              | <b>-</b>                | <b>443,460</b> |
| <b>At 31 December 2002</b>         |                                             |                         |                |
| Cost                               | 991,007                                     | 32,775                  | 1,023,782      |
| Accumulated depreciation           | (547,547)                                   | (32,775)                | (580,322)      |
| Net book amount                    | 443,460                                     | -                       | 443,460        |
| <b>At 31 December 2001</b>         |                                             |                         |                |
| Cost                               | 863,192                                     | 32,775                  | 895,967        |
| Accumulated depreciation           | (388,220)                                   | (30,724)                | (418,944)      |
| Net book amount                    | 474,972                                     | 2,051                   | 477,023        |

Fully depreciated assets that were still in use at the year end amounted to Lm242,824 (2001: Lm158,122).

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**19. Share capital**

|                                        | <b>Group and Company</b> |             |
|----------------------------------------|--------------------------|-------------|
|                                        | <b>2002</b>              | <b>2001</b> |
|                                        | <b>Lm</b>                | <b>Lm</b>   |
| <b>Authorised</b>                      |                          |             |
| 10,000,000 ordinary shares of Lm1 each | <b>10,000,000</b>        | 10,000,000  |
| <b>Issued and fully paid</b>           |                          |             |
| 6,300,000 ordinary shares of Lm1 each  | <b>6,300,000</b>         | 6,300,000   |

By virtue of a resolution dated 7 December 2001, the Company's shareholders approved an allotment of 1,000,000 ordinary shares of Lm1 each for a cash consideration of Lm1 per share.

**20. Revaluation reserve**

|                                                    | <b>Group</b>       |             | <b>Company</b>     |             |
|----------------------------------------------------|--------------------|-------------|--------------------|-------------|
|                                                    | <b>2002</b>        | <b>2001</b> | <b>2002</b>        | <b>2001</b> |
|                                                    | <b>Lm</b>          | <b>Lm</b>   | <b>Lm</b>          | <b>Lm</b>   |
| Balance at 1 January before taxation               | <b>(11,684)</b>    | 213,736     | <b>(9,638)</b>     | 213,736     |
| Net losses from changes in fair value              | <b>(3,124,253)</b> | (4,367,733) | <b>(3,109,428)</b> | (4,356,702) |
| Amount released on realisation of investments      | <b>77,427</b>      | 34,130      | <b>77,427</b>      | 50,819      |
| Share of group undertaking's reserves              | -                  | -           | <b>(9,525)</b>     | (25,674)    |
| Apportionment to technical profit and loss account | <b>2,976,580</b>   | 4,108,183   | <b>2,976,580</b>   | 4,108,183   |
| Balance at 31 December before taxation             | <b>(81,930)</b>    | (11,684)    | <b>(74,584)</b>    | (9,638)     |
| Deferred taxation                                  | <b>37,973</b>      | 10,524      | <b>30,627</b>      | 8,478       |
| <b>Balance at 31 December</b>                      | <b>(43,957)</b>    | (1,160)     | <b>(43,957)</b>    | (1,160)     |

The revaluation reserve is non-distributable.

**21. Other reserves**

|                                                    | <b>Group and Company</b> |             |
|----------------------------------------------------|--------------------------|-------------|
|                                                    | <b>2002</b>              | <b>2001</b> |
|                                                    | <b>Lm</b>                | <b>Lm</b>   |
| <b>Value of in-force business</b>                  |                          |             |
| Balance at 1 January                               | <b>6,850,000</b>         | 6,220,000   |
| Increment in value of in -force business (note 16) | <b>1,290,000</b>         | 630,000     |
| <b>Balance at 31 December</b>                      | <b>8,140,000</b>         | 6,850,000   |

The above reserve is non-distributable.

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**22. Long term business provision**

|                                              | <b>Group and Company</b> |             |
|----------------------------------------------|--------------------------|-------------|
|                                              | <b>2002</b>              | <b>2001</b> |
|                                              | <b>Lm</b>                | <b>Lm</b>   |
| At 1 January (net)                           | <b>77,731,567</b>        | 62,799,331  |
| Charged to technical profit and loss account | <b>14,667,232</b>        | 14,932,236  |
| <b>At 31 December (net)</b>                  | <b>92,398,799</b>        | 77,731,567  |

**23. Deferred taxation**

|                               | <b>Group</b>     |             | <b>Company</b>   |             |
|-------------------------------|------------------|-------------|------------------|-------------|
|                               | <b>2002</b>      | <b>2001</b> | <b>2002</b>      | <b>2001</b> |
|                               | <b>Lm</b>        | <b>Lm</b>   | <b>Lm</b>        | <b>Lm</b>   |
| Balance at 1 January          | <b>(10,896)</b>  | 1,109,059   | <b>(32,179)</b>  | 1,109,059   |
| Movements during the year:    |                  |             |                  |             |
| Revaluation reserve           | <b>27,449</b>    | 22,568      | <b>22,149</b>    | 20,522      |
| Profit and loss account       | <b>1,036,710</b> | (1,142,523) | <b>1,053,580</b> | (1,161,760) |
| <b>Balance at 31 December</b> | <b>1,053,263</b> | (10,896)    | <b>1,043,550</b> | (32,179)    |

Deferred taxation is calculated on all temporary differences under the liability method using a principal tax rate of 35% (2001: 35%). Deferred taxation at the year end comprises:

|                                                                             | <b>Group</b>     |             | <b>Company</b>   |             |
|-----------------------------------------------------------------------------|------------------|-------------|------------------|-------------|
|                                                                             | <b>2002</b>      | <b>2001</b> | <b>2002</b>      | <b>2001</b> |
|                                                                             | <b>Lm</b>        | <b>Lm</b>   | <b>Lm</b>        | <b>Lm</b>   |
| Temporary differences attributable to fair value adjustments on investments | <b>925,365</b>   | (32,032)    | <b>918,019</b>   | (34,078)    |
| Temporary differences attributable to fixed assets                          | <b>(52,219)</b>  | (65,974)    | <b>(52,017)</b>  | (63,988)    |
| Temporary differences attributable to tax losses carried forward            | <b>180,117</b>   | 87,110      | <b>177,548</b>   | 65,887      |
| <b>Balance at 31 December</b>                                               | <b>1,053,263</b> | (10,896)    | <b>1,043,550</b> | (32,179)    |

## 23. Deferred taxation - continued

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off a current tax asset against a current tax liability. The following amounts determined after appropriate offsetting are shown in the balance sheet.

|                               | <b>Group</b>     |          | <b>Company</b>   |          |
|-------------------------------|------------------|----------|------------------|----------|
|                               | <b>2002</b>      | 2001     | <b>2002</b>      | 2001     |
|                               | <b>Lm</b>        | Lm       | <b>Lm</b>        | Lm       |
| Deferred tax asset            | <b>1,105,482</b> | 33,855   | <b>1,095,567</b> | 31,809   |
| Deferred tax liability        | <b>(52,219)</b>  | (44,751) | <b>(52,017)</b>  | (63,988) |
| <b>Balance at 31 December</b> | <b>1,053,263</b> | (10,896) | <b>1,043,550</b> | (32,179) |

Deferred tax assets are recognised on the basis that realisation of the related tax benefit against future taxable income is probable.

## 24. Note to the cash flow statement

Reconciliation of profit before tax to cash generated from operations:

|                                                                                         | <b>Group</b>      |            | <b>Company</b>    |            |
|-----------------------------------------------------------------------------------------|-------------------|------------|-------------------|------------|
|                                                                                         | <b>2002</b>       | 2001       | <b>2002</b>       | 2001       |
|                                                                                         | <b>Lm</b>         | Lm         | <b>Lm</b>         | Lm         |
| Profit before tax                                                                       | <b>602,828</b>    | 1,753,528  | <b>602,828</b>    | 1,753,528  |
| Adjustments for:                                                                        |                   |            |                   |            |
| Depreciation                                                                            | <b>164,250</b>    | 146,212    | <b>161,378</b>    | 145,216    |
| Amortisation and exchange differences                                                   | <b>90,551</b>     | 38,321     | <b>88,831</b>     | 38,321     |
| Share of group undertaking's (profit)/loss before tax                                   | -                 | -          | <b>(13,575)</b>   | 41,278     |
| Share of participating interests' profit before tax, adjusted for net dividend received | <b>(51,357)</b>   | (39,221)   | <b>(51,357)</b>   | (39,221)   |
| Unrealised losses on investments                                                        | <b>2,837,285</b>  | 3,384,438  | <b>2,837,285</b>  | 3,384,438  |
| Realised losses on disposal of investments                                              | <b>111,282</b>    | 61,872     | <b>129,018</b>    | 67,052     |
| Increase in technical provisions                                                        | <b>14,602,639</b> | 15,626,129 | <b>14,602,639</b> | 15,626,129 |
| Debtors                                                                                 | <b>637,264</b>    | (247,219)  | <b>621,573</b>    | (287,694)  |
| Creditors                                                                               | <b>(328,011)</b>  | (85,867)   | <b>(333,031)</b>  | (89,265)   |
| <b>Cash generated from operations</b>                                                   | <b>18,666,731</b> | 20,638,203 | <b>18,645,589</b> | 20,639,782 |

## 25. Cash and cash equivalents

For the purposes of the cash flow statement, the year end cash and cash equivalents comprise the following:

|                                                                               | <b>Group</b>      |            | <b>Company</b>    |            |
|-------------------------------------------------------------------------------|-------------------|------------|-------------------|------------|
|                                                                               | <b>2002</b>       | 2001       | <b>2002</b>       | 2001       |
|                                                                               | <b>Lm</b>         | Lm         | <b>Lm</b>         | Lm         |
| Cash at bank and in hand                                                      | <b>1,542,269</b>  | 1,503,547  | <b>1,412,220</b>  | 1,450,250  |
| Clients' bank accounts                                                        | <b>15,086</b>     | 13,579     | -                 | -          |
| Time deposits and treasury bills maturing within three months (notes 13 & 14) | <b>13,542,750</b> | 9,712,696  | <b>13,542,750</b> | 9,712,696  |
|                                                                               | <b>15,100,105</b> | 11,229,822 | <b>14,954,970</b> | 11,162,946 |

The use of clients' bank accounts is restricted in terms of the Investment Services Act, 1994.

Deposits held with banks, included in clients' bank accounts and cash at bank and in hand, earn interest as follows:

|                                          | <b>Group</b>     |           | <b>Company</b>   |           |
|------------------------------------------|------------------|-----------|------------------|-----------|
|                                          | <b>2002</b>      | 2001      | <b>2002</b>      | 2001      |
|                                          | <b>Lm</b>        | Lm        | <b>Lm</b>        | Lm        |
| At floating rates                        | <b>1,328,782</b> | 1,405,509 | <b>1,183,647</b> | 1,338,633 |
| Weighted average effective interest rate | <b>1.6%</b>      | 2.2%      | <b>1.6%</b>      | 2.3%      |

## 26. Financial instruments

The nature of the Group's operations implies that financial instruments are extensively used in the course of its activities. The Group did not make use of derivative financial instruments during the years ended 31 December 2002 and 2001. The Group is potentially exposed to a range of risks that are managed as outlined below.

### Credit risk

Financial assets that potentially subject the Group to concentrations of credit risk consist principally of cash at bank, debtors and investments. The Group's cash is placed with quality financial institutions. Credit risk with respect to debts is not significant. The direct insurance debtor base is constituted by a large number of customers. Other debtors comprise reputable institutions and group undertakings. Credit risk in respect of concentration of investments is not considered by the directors to be significant in view of the credit standing of the issuer. The Group has in place internal control structures to assess and monitor credit exposures and risk thresholds. The Group places limits on the level of credit risk undertaken from the main categories of financial instruments.

## 26. Financial instruments - continued

### Liquidity risk

The Group's liquidity risk is considered to be relatively insignificant by the directors in view of the nature of its main financial assets and liabilities. Listed securities are considered to be realisable as they are listed either on the Malta Stock Exchange or on a recognised foreign stock exchange.

### Market risk

The Group's financial assets are susceptible to market price risk arising from uncertainties about future prices of these instruments. The directors manage this risk by reviewing on a regular basis market value fluctuations arising on the Group's investments.

### Fair values

The fair value of publicly traded available-for-sale securities is based on quoted market bid prices at the balance sheet date. Unquoted equities are stated at a directors' valuation, in most cases by reference to the net asset backing of the investee. The following table summarises the carrying amounts and fair values of the main financial assets and liabilities not presented on the Group and Company balance sheet at their fair value.

|                                        | <b>Group</b>                              |                                       | <b>Company</b>                            |                                       |
|----------------------------------------|-------------------------------------------|---------------------------------------|-------------------------------------------|---------------------------------------|
|                                        | <b>Carrying<br/>value<br/>2002<br/>Lm</b> | <b>Fair<br/>value<br/>2002<br/>Lm</b> | <b>Carrying<br/>value<br/>2002<br/>Lm</b> | <b>Fair<br/>value<br/>2002<br/>Lm</b> |
| <b>Financial investments</b>           |                                           |                                       |                                           |                                       |
| Other originated loans and receivables | <b>36,861,979</b>                         | 39,534,579                            | <b>36,491,948</b>                         | 39,147,742                            |
|                                        |                                           |                                       |                                           |                                       |
|                                        | <b>2001<br/>Lm</b>                        | <b>2001<br/>Lm</b>                    | <b>2001<br/>Lm</b>                        | <b>2001<br/>Lm</b>                    |
| Other originated loans and receivables | <b>31,113,860</b>                         | 32,743,887                            | <b>30,696,262</b>                         | 32,320,919                            |

At 31 December 2002 and 2001, the carrying amounts of other financial assets and liabilities approximated their fair values.

### Interest rate risk

The Group's income and operating flows are substantially independent of changes in market interest rates. Notes 13, 14, 15 and 25 incorporate interest rate and maturity information with respect to the Group's assets. Up to the balance sheet date, the Group did not have any hedging policy with respect to interest rate risk as exposure to such risk was not deemed to be significant by the directors.

## 26. Financial instruments – continued

Currency risk

Investments denominated in foreign currency are held in a mix of currencies that reflects, in the main part, their respective weighting in the Maltese Lira basket.

## 27. Commitments

### Capital commitments

Commitments for capital expenditure not provided for in these financial statements are as follows:

|                               | <b>Group and Company</b> |             |
|-------------------------------|--------------------------|-------------|
|                               | <b>2002</b>              | <b>2001</b> |
|                               | <b>Lm</b>                | <b>Lm</b>   |
| Authorised and contracted for | <b>20,000</b>            | 42,000      |
| Authorised but not contracted | <b>142,000</b>           | 138,800     |
|                               | <b>162,000</b>           | 180,800     |

### Operating lease commitments – where the company is the lessor

The future minimum lease payments receivable under non-cancellable operating leases are as follows:

|                                              | <b>2002</b>      | <b>2001</b> |
|----------------------------------------------|------------------|-------------|
|                                              | <b>Lm</b>        | <b>Lm</b>   |
| Not later than 1 year                        | <b>513,835</b>   | 481,883     |
| Later than 1 year and not later than 5 years | <b>1,456,805</b> | 1,781,424   |
| Later than 5 years                           | <b>894,016</b>   | 1,027,086   |
|                                              | <b>2,864,656</b> | 3,290,393   |

## 28. Contingent liabilities

The Company has issued a guarantee of Lm124,810 (2001: Lm124,810) to a third party in favour of its subsidiary, Growth Investments Limited.

The Company has issued further guarantees amounting to Lm693,700 (2001: Lm728,950) in favour of third parties.

**29. Related party transactions**

The Company's shareholders are Middlesea Insurance p.l.c., Bank of Valletta p.l.c. and Munchener Ruckversicherungs - Gesellschaft of Germany. Approximately 36% (2001: 28%) of the Company's expenditure comprises acquisition costs paid to Bank of Valletta p.l.c. and administrative costs shared with the Middlesea Group. The Company's major reinsurer is Munchener Ruckversicherungs - Gesellschaft. All transactions with related parties are carried out at arm's length.

**30. Statutory information**

Middlesea Valletta Life Assurance Company Limited is a limited liability company and is incorporated in Malta.